



## PEOPLES TRUST COMPANY

### **PUBLIC DISCLOSURES** (RESIDENTIAL MORTGAGE UNDERWRITING PRACTICES) As at March 31, 2020

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#### **Disclosure Policy**

This document represents the Office of the Superintendent of Financial Institutions (“OSFI”) B-20 Residential Mortgage Underwriting Practices and Procedures Guideline disclosures for Peoples Trust Company (“PTC”). These disclosures are made to allow market participants greater transparency, clarity and public confidence in PTC’s residential mortgage underwriting operations.

These disclosures are published under the Regulatory Disclosures section of PTC’s website and shall be made on a quarterly basis.

This report is subject to internal review but has not been audited by PTC’s external auditors.

#### **Specific Disclosure relating to Mortgages**

For residential mortgages, a combination of lending policy criteria, lending guidelines, and underwriting are utilized in the credit application approval process. The primary factors considered are affordability, credit and employment history, nature of income, quality of the collateral, and Loan-to-Value (“LTV”) of the residential property. For purposes of these disclosures, a “residential mortgage” means any loan to an individual that is secured by residential property (one to four-unit dwellings). PTC does not presently offer home equity lines of credit. The LTV Ratio is an evaluation of the amount of collateral value that can be used to support the loan.

An analysis of the amount and percentage of the total residential mortgage loans that are insured versus uninsured, grouped by geographic concentration, are set out in the table below. For purposes of this section, the term “insured” means those residential mortgages which are insured by CMHC against borrower default (*depicts actual numbers*).

Type/Province	As at March 31 2020				
	Uninsured		Insured		Total
	Remaining Principal	Uninsured %	Remaining Principal	Insured %	
British Columbia	144,931,332	87.78%	194,534,649	15.99%	339,465,981
Alberta	0	0.00%	362,973,055	29.83%	362,973,055
Ontario	20,176,012	12.22%	523,601,529	43.03%	543,777,540
Quebec	0	0.00%	63,257,272	5.20%	63,257,272
Manitoba	0	0.00%	18,432,640	1.51%	18,432,640
Saskatchewan	0	0.00%	54,100,117	4.45%	54,100,117
<b>Total</b>	<b>165,107,344</b>	<b>100.00%</b>	<b>1,216,899,261</b>	<b>100.00%</b>	<b>1,382,006,605</b>

The following table provides the percentage of residential mortgages categorized by amortization period.

Amortization	As at March 31 2020	
	Remaining Principal	%
Interest only	123,464,478	8.93%
Under 20 years	25,930,329	1.88%
20 to <25 years	69,562,953	5.03%
25 to <30 years	862,379,151	62.40%
30 to <35 years	234,047,305	16.94%
35 years and greater	66,622,389	4.82%
<b>Total</b>	<b>1,382,006,605</b>	<b>100.00%</b>

The table below shows the average LTV Ratio for total newly originated uninsured residential mortgages at the end of Q1, grouped by geographic location.

LTV Ratio	Q1 2020	
	Principal Amount	Average LVR %
British Columbia	0	0.00%
Ontario	0	0.00%
<b>Total</b>	<b>0</b>	

In the event of an economic downturn, the potential impact on the company's residential mortgages is deemed to be low, since the residential mortgage portfolio is well secured and operating below the internal maximum LTV limit of 65%.

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