

# PEOPLES TRUST COMPANY

## PUBLIC DISCLOSURES (RESIDENTIAL MORTGAGE UNDERWRITING PRACTICES) As at December 31 2024

### **Disclosure Policy**

This document represents the Office of the Superintendent of Financial Institutions ("OSFI") B-20 Residential Mortgage Underwriting Practices and Procedures Guideline disclosures for Peoples Trust Company ("PTC"). These disclosures are made to allow market participants greater transparency, clarity and public confidence in PTC's residential mortgage underwriting operations.

These disclosures are published under the Regulatory Disclosures section of PTC's website and shall be made on a quarterly basis.

This report is subject to internal review but has not been audited by PTC's external auditors.

#### **Specific Disclosure relating to Mortgages**

For residential mortgages, a combination of lending policy criteria, lending guidelines, and underwriting are utilized in the credit application approval process. The primary factors considered are affordability, credit and employment history, nature of income, quality of the collateral, and Loan-to-Value ("LTV") of the residential property. For purposes of these disclosures, a "residential mortgage" means any loan to an individual that is secured by residential property (one to four-unit dwellings). PTC does not presently offer home equity lines of credit. The LTV Ratio is an evaluation of the amount of collateral value that can be used to support the loan.

An analysis of the amount and percentage of the total residential mortgage loans that are insured versus uninsured, grouped by geographic concentration, are set out in the table below. For purposes of this section, the term "insured" means those residential mortgages which are insured by CMHC against borrower default (*depicts actual numbers*).

				As	at December 31 2024
Type/Province	Uninsured		Insured		
	Remaining	Uninsured	Remaining	Insured	
	Principal	%	Principal	%	Total
British Columbia	11,768,854	28.67%	364,095,856	16.82%	375,864,710
Alberta	3,413,501	8.32%	526,996,367	24.35%	530,409,868
Ontario	25,864,356	63.01%	981,865,534	45.36%	1,007,729,890
Quebec	0	0.00%	173,754,915	8.03%	173,754,915
Manitoba	0	0.00%	48,651,365	2.25%	48,651,365
Saskatchewan	0	0.00%	58,388,665	2.70%	58,388,665
Prince Edward Island	0	0.00%	488,998	0.02%	488,998
Newfoundland and Labrador	0	0.00%	5,288,487	0.24%	5,288,487
Nova Scotia	0	0.00%	1,629,296	0.08%	1,629,296
New Brunswick	0	0.00%	3,231,207	0.15%	3,231,207
Total	41,046,710	100.00%	2,164,390,691	100.00%	2,205,437,402

The following table provides the percentage of residential mortgages categorized by amortization period.

		As at December 31 2024	
Amortization	Remaining		
	Principal	%	
Interest only	1,600,000	0.07%	
Under 20 years	172,680,290	7.83%	
20 to <25 years	228,805,416	10.37%	
25 to <30 years	1,554,042,266	70.46%	
30 to <35 years	221,258,166	10.03%	
35 years and greater	27,051,263	1.23%	
Total	2,205,437,402	100.00%	

The table below shows the average LTV Ratio for total newly originated uninsured residential mortgages at the end of Q4 grouped by geographic location.

		Q4 2024
LTV Ratio	Principal	Average
	Amount	LVR %
British Columbia	0	0.00%
Ontario	0	0.00%
Total	0	

In the event of an economic downturn, the potential impact on the company's residential mortgages is deemed to be low as the uninsured portfolio represents less than 10% of our overall Single Family mortgage portfolio, the uninsured portfolio is conservatively underwritten, limited to select markets and has an average LTV of 59.06%. The residential mortgage portfolio is well secured and operating well below the maximum LTV limit of 80%.

#### E&OE